

# 2024-2025 Educational Webinar Series

## Addressing the Expanding IoMT Attack Surface.

**October 10, 2024**

**Eddie Myers**

[edward.myers@crothall.com](mailto:edward.myers@crothall.com)

ACCE gratefully acknowledges the sponsorship of the  
2024-2025 Educational Webinar series by



# About the Moderator



**Juuso Leinonen, BEng**

**Director of Medical Device Cybersecurity and  
Integration  
Crothall Healthcare**

Juuso Leinonen is currently the Director of Medical Device Cybersecurity and Integration at Crothall Healthcare where he leads a team of Cybersecurity and Integration Specialists.

Previously, Juuso served at the Device Evaluation group at ECRI where he led various medical technology projects from comparative medical device evaluations to complex medical device accident investigations. Juuso's research efforts led to over 100 ECRI publications, including some global medical device recalls.

In 2022, Juuso received the ACCE-HIMSS Excellence in Clinical Engineering and IT Synergies Award for his work in tackling challenges of managing medical device cybersecurity. Juuso has presented about the challenges of managing medical device cybersecurity at several international, national and local conferences, including at HIMSS and AAMI.

Juuso currently serves as the co-chair of ACCE Education Committee

# Logistics

- ❖ All attendees have their microphones muted during the presentation.
- ❖ Questions to the panelists must be submitted via the “Q&A” feature in Zoom at any time. They will be addressed at the Q&A portion.
- ❖ If there is any urgent issue, please use the “chat” feature to communicate with the host/moderator.
- ❖ Please remember to complete the webinar evaluation after attending. A link will be provided at the end.

# About the Speaker



**Eddie Myers, HCISPP, CBET**  
National Director, Cybersecurity



Eddie Myers is the National Director of Cybersecurity for Crothall Healthcare and oversees Crothall's nation wide cybersecurity initiatives.

With over 20 years in the healthcare industry he brings knowledge not only around Cybersecurity but also PACS, Project Management, IT consulting and technical support.

# Session Description

Managing the cybersecurity risks with IoMT devices is rapidly increasing in complexity. Healthcare organizations are facing expanding IoMT fleets with a dynamic threat landscape. In order for healthcare organizations to effectively address these cybersecurity risks with IoMT devices, we must move beyond the inventory and develop a robust medical device vulnerability management program. Join this webinar to learn about the recent trends and practical approaches to analyze cybersecurity risks to expedite your risk reduction efforts!

# Agenda



Emerging cybersecurity **trends** and **challenges**



Moving **beyond Inventory** to Vulnerability Management, Risk Scores, Risk Simulations, Incident Response, Forensic Analysis, and accurate Utilization information



Practical ways to **analyze security risk** before procurement



Value of 3rd party services to **expedite risk reduction** efforts and get your network under control

Q&A



The background features a hand holding a globe, with a network of icons (lightbulbs, gears, people, charts) connected by lines, symbolizing global trends and challenges. A blue curved line is visible in the bottom right corner.

# Trends and Challenges



# Healthcare Cybersecurity Trends



**43**

**avg attacks per year**

89% of the HDOs experienced an average of 43 attacks



**\$10M**

**avg HDO cost per incident**

cyber attacks on hospitals cost an avg of \$10.1M per incident



**20%**

**increase in mortality from cyber incident**

direct-line increase in mortality from cyber incident



**1.4%**

**avg hospital operating margin**

the average hospital operating margin is .4% in 2023



**6.2**

**vulnerabilities per medical device**

each device has an average of 6.2 vulnerabilities



**40%**

**devices near end-of-life**

more than 40% of medical devices in use are at EOL



**64%**

**of HDOs had operational delays**

64% of HDOs had delays in operations and 59% had longer patient stays due to incident



**44%**

**breached by third party**

of HDOs suffered a data breach caused by a third party in the last year



**50%**

**of incidents caused by lack of talent**

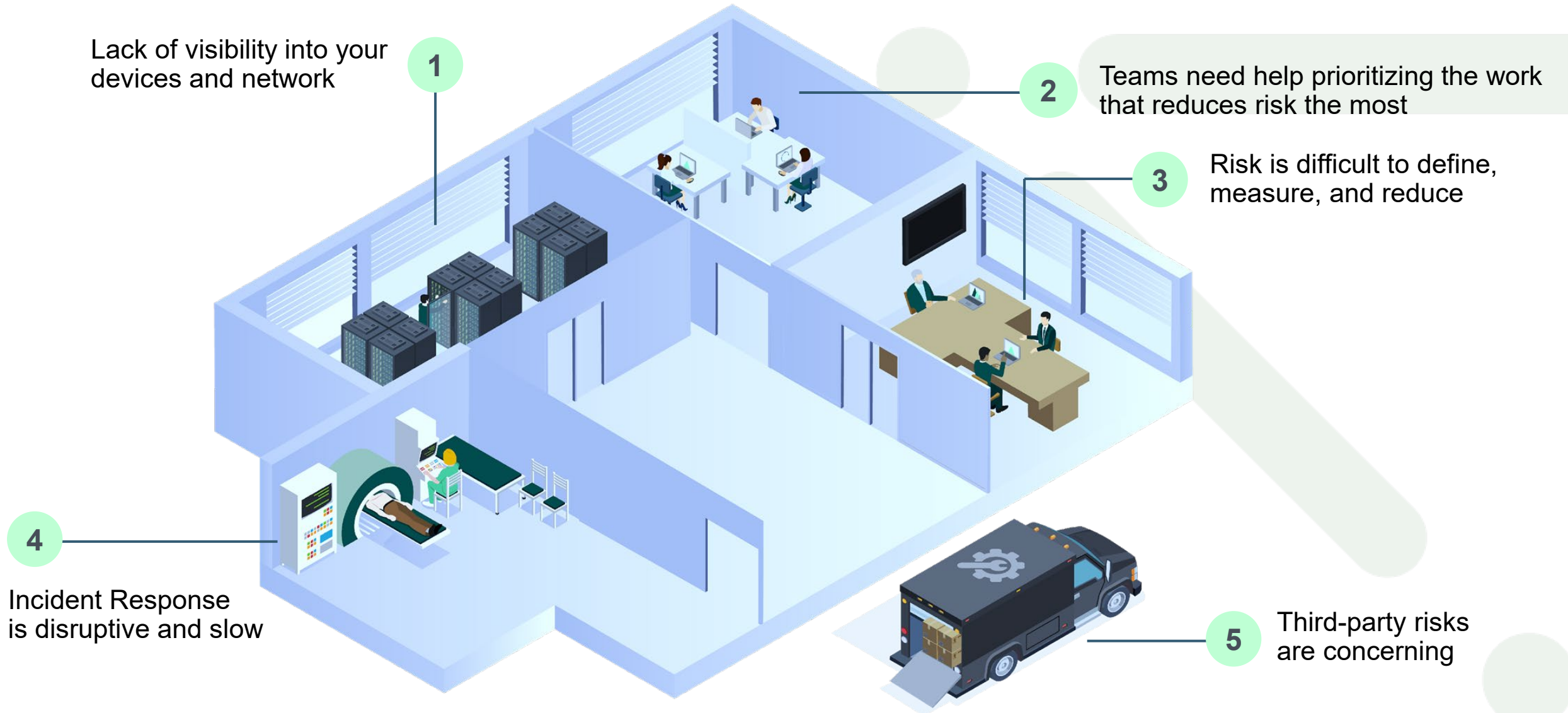
by 2025, lack of talent or human failure will be responsible for 50% of cyber incidents



# An Ever Expanding Attack Surface

- In few industries is the growth of connected devices so rapid and widespread as it is in the healthcare industry. **Today, the average hospital room contains 15 to 20 connected medical devices.** In some hospitals, connected medical devices outnumber mobile devices, such as laptops and smartphones, 4 to 1.
- **A large hospital could be home to as many as 85,000 connected devices.** While each of these devices has a significant role in the delivery of care and operational efficiency, each connected device can also open the door to a malicious cyberattack.

# Challenges Hospitals Face With Device Risk



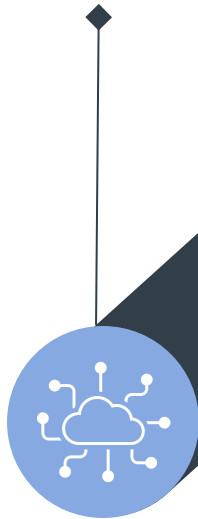
The background features a dark blue gradient with a faint, light blue network diagram of interconnected nodes and lines. In the lower-left quadrant, a hand is shown holding a glowing globe. A bright blue curved line sweeps across the bottom right corner.

How **Should** This Work?

What does **Good** Look Like?

# Addressing the Problem in 6 Easy Steps

**Complete Visibility**  
All Sites, All Devices,  
All Connections, in Real-time



**Understand Your Risk**  
What is vulnerable, Why is it at risk,  
and what do you need to do to  
Remediate



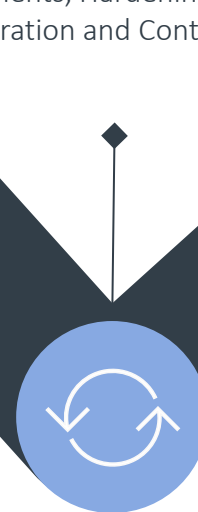
**Collaborating for Remediation**  
It is critical that the different teams work together  
to remediate risk



**Protect from Real-Time  
Threats**  
Identify real-time threats to devices  
quickly and have a tested plan for  
Incident Response



**Manage Across the  
Lifecycle**  
Pre-Procurement Risk  
Assessments, Hardening Guides,  
Configuration and Control Plans.



**Leveraging Vendors**  
Use Vendors to fill in the gaps where  
your missing skills, manpower, etc.



# Moving Beyond Inventory



## Accurate Classification

- ✓ Tools should use AI-based classification and support multiple sources for Asset Identification.
- ✓ Configurable classification is important to support



## AI & Deep Packet Inspection

- ✓ Purchase tools that use both DPI and AI.
- ✓ Some tools only use DPI and this creates a shadow IT problem, AI and DPI is best.



## Beyond the Basics

- ✓ Tools should provide data beyond the basics of IP, MAC, OS.
- ✓ All Sites, All Devices, All Connections in real-time. This includes IoT, IoMT, IoLT, and OT.

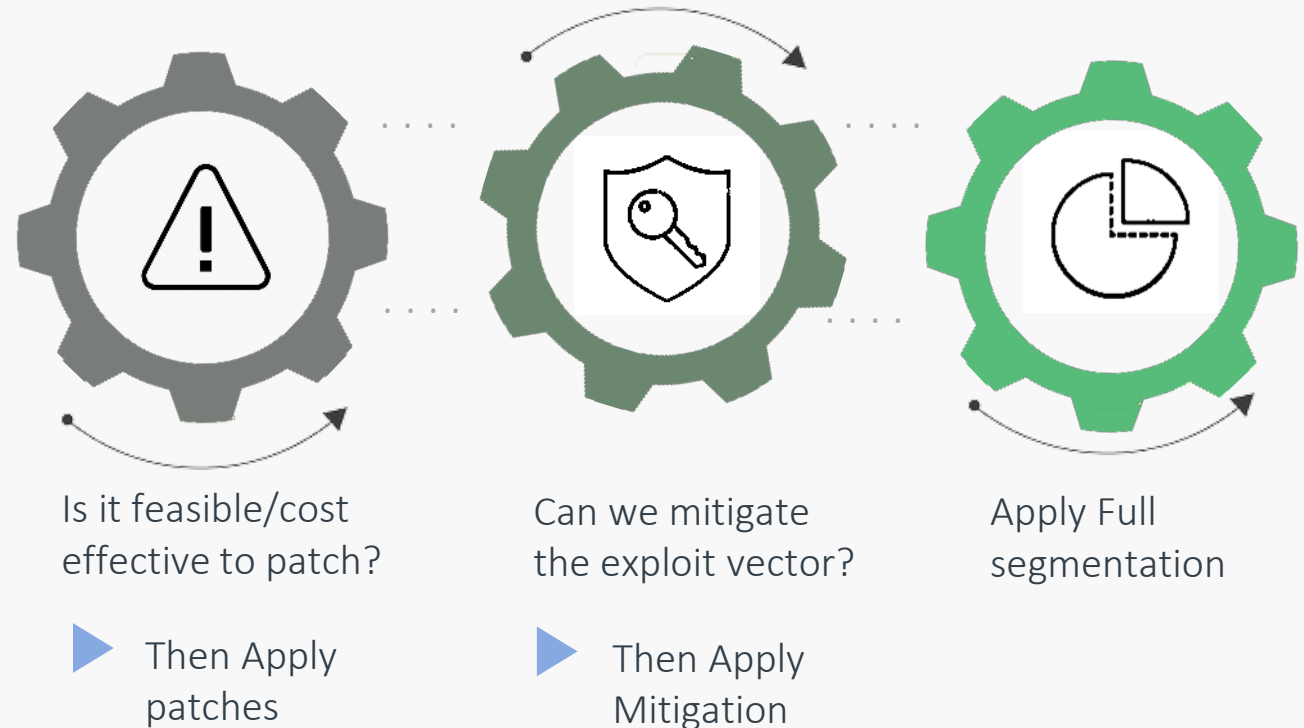
# Understanding Attack Paths

Stay away from tools that just give you a big list of vulnerabilities but don't do anything to reduce false positives or validate that a CVE is attackable.

An industry standard exploit analysis such as MITRE ATT&CK should be completed and must take into consideration the following:

- Device and Network Configuration
- MDS2's/SBOMs
- Network Neighbors

## Key to Mitigating Vulnerabilities



Not all vulnerabilities are attackable within your network, and if they can't be exploited then their risk is minimal

# Collaborating for Success



Effective collaboration is key to remediation. Organizing around a process with clear roles and responsibilities



**Forming a committee** comprised of HTM, Information Security, and Network Engineering, and Vendors



Another critical success factor is an **effective Change Management** process



Leveraging your vendors for help as well





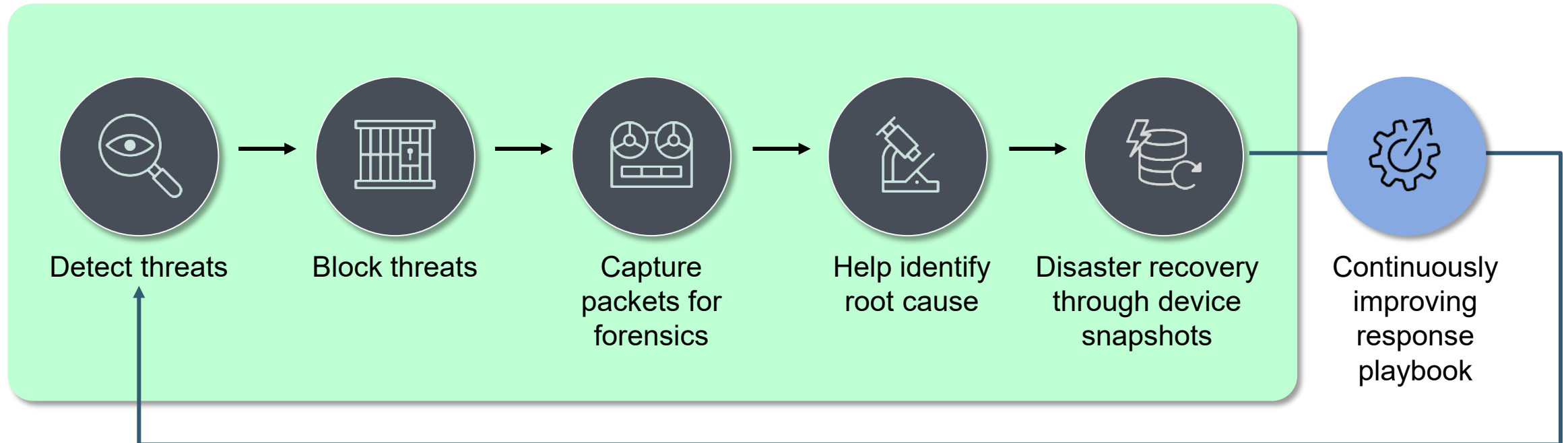
# Threat Detection & Integrated Response

## BENEFITS

Minimize Incidents

Accelerate Investigations

Recover Rapidly



# Keys to Success for Medical Device Risk Management

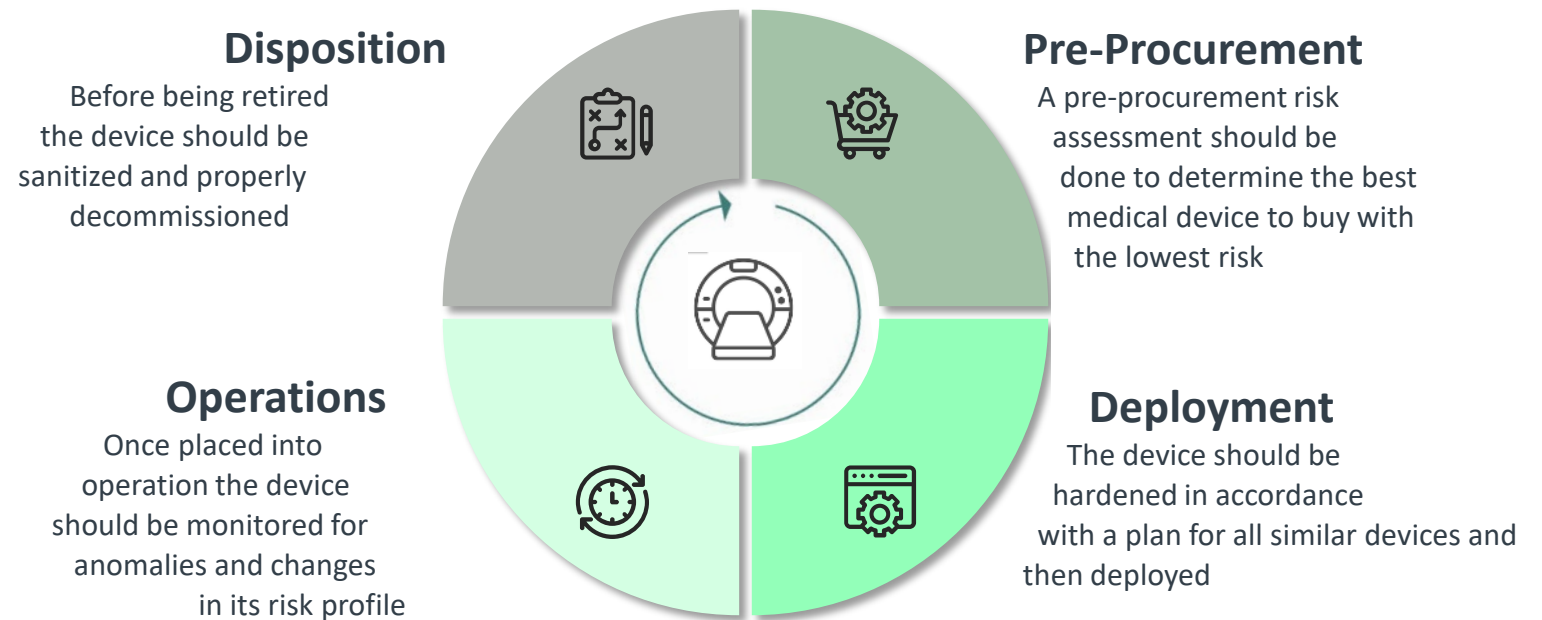
Having a well-defined, staffed and implemented program means **you must manage across the lifecycle**. We recommend the following phases.

1. Pre-Procurement
2. Hardening and Deployment
3. Operations
4. Disposition/Retirement

These are typically not managed by the same team but usually involve, IS, Networking, HTM, and Procurement or Capital Planning. It is not uncommon for one or many of these to be outsourced.

## Managing across the lifecycle of the device

It is critical that you have an integrated process for managing a device from Pre-Procurement to Disposition.



# Risk Assessments: Functional/Valuable

A valuable risk assessment must accomplish the following:



Exploitable Vulnerabilities

+



Manufacturer  
Info

+



Risk  
Modeling

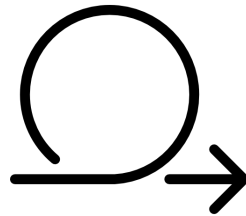
+



Device  
Hardening

## Inputs

- MDS2's
- SBOM's
- Clinical Workflow
- Service & Operator Manuals
- Device Deployment Plan



## Outputs

- Documented Exploitable vulnerabilities
- Hardening Guide
- Configuration Plan
- Documented Exceptions

# Value of Managed Solutions

## Why are Cybersecurity Managed Solutions Critical?



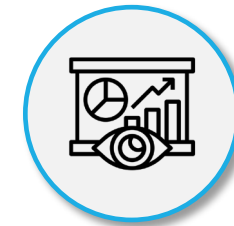
Investment In  
Resources/Staffing

Access to a variable workforce and flexible technology, supporting your dynamic cybersecurity needs when and where you want it.



Concentrate On Your Core Mission:  
Patient Care Services

Navigating the ever-evolving threat and regulatory landscapes can be a challenge, consuming the time clients spend on patient care.



Threats are Constantly Growing in  
Sophistication

By relying on managed solutions, hospitals can access cutting-edge capabilities not available in-house.

# Thank You

Any question?

Please type your questions to the Zoom Q&A window

**Please complete the online evaluation form at**  
[https://www.surveymonkey.com/r/2024-2025\\_web2](https://www.surveymonkey.com/r/2024-2025_web2)

